Understand and get consensus on:

Issues, maturity, people, customers, challenges, impact, risk, costs, opportunities, positives

Use good work already done

Look for opportunities to collaborate and move forward

There's no one size fits all

START WHERE YOU ARE



- Customer / user value
- Business demand and value
- Employee value
- Stakeholder value...

 Discover, define, build, target, measure, demonstrate





How to eat the elephant

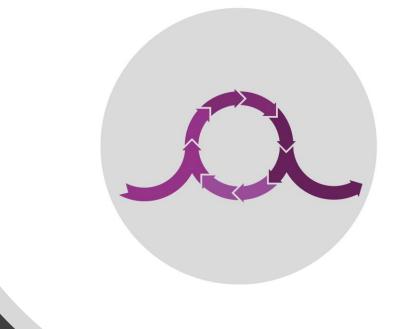
Work in sprints

Use regular feedback to develop and check on progress

Build engagement though regular ongoing interaction

Seek out feedback from all stakeholders

PROGRESS ITERATIVELY WITH FEEDBACK

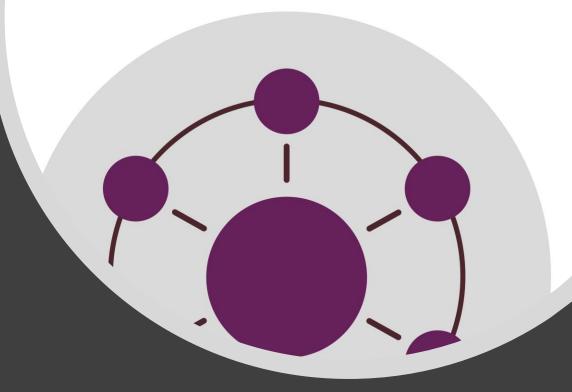


Ensure you can see the 'bigger picture' – business context, end-to-end

Who else is involved - what is their perspective? Keep focused on all stakeholders and dimensions What is practical and achievable?

Present and demonstrate overall value – in context

THINK AND WORK HOLISTICALLY



Make work visible

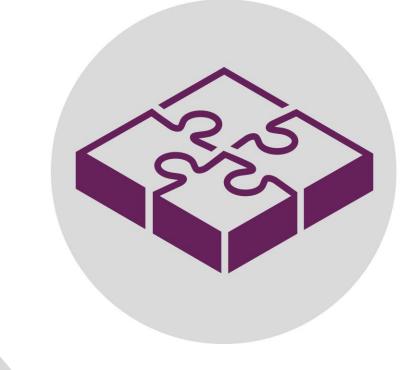
Share and collaborate – use collaboration tools

Use marketing techniques to communicate and develop channels

Develop a culture that rewards openness and transparency

Encourage everyone to participate

COLLABORATE AND PROMOTE VISIBILITY



Make documents simple and clear

Keep to key points for communications and clarity

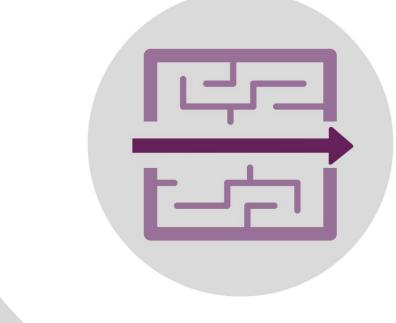
Develop simple messages – on objectives, approach. targets - for focus and consistency

Reward simplicity

Remove unnecessary content

Get people to build content that they will use

KEEP IT SIMPLE AND PRACTICAL



Remove unnecessary manual work

Eliminate repetitive work

Look for opportunities to optimize and develop efficiency

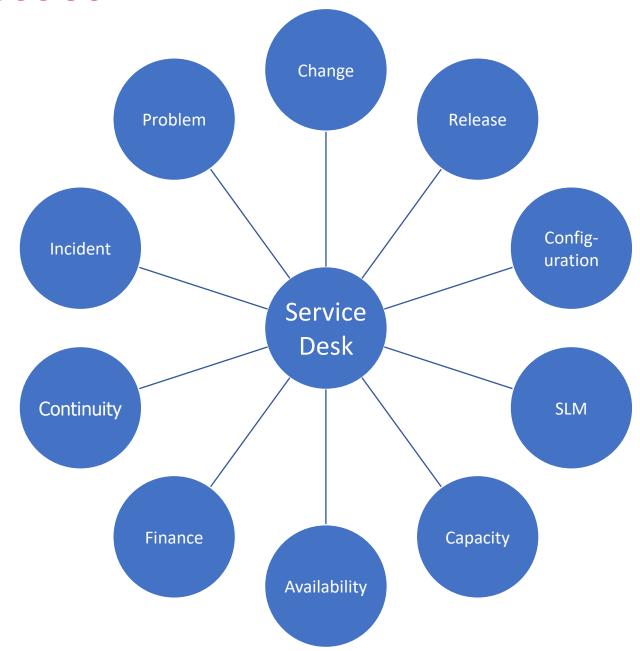
Consider and prepare systems for automation

Automate where required – where there are value opportunities

OPTIMIZE AND AUTOMATE



ITIL V2 Processes



Service Desk Benefits

Keeps business running

Fast customer response

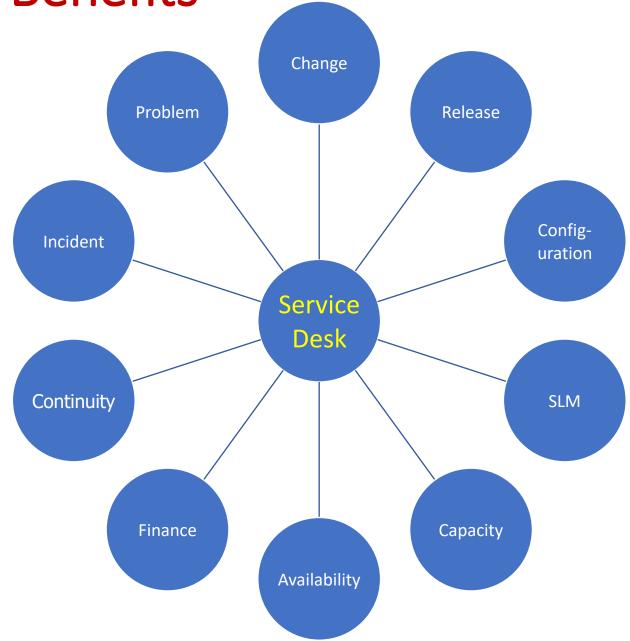
Fastest customer fix

Sets and manages customer perception and satisfaction

Single point of contact

Optimum use of resources

(\$10 fix at SD, \$100 fix at 3rd line)



Incident Management Benefits

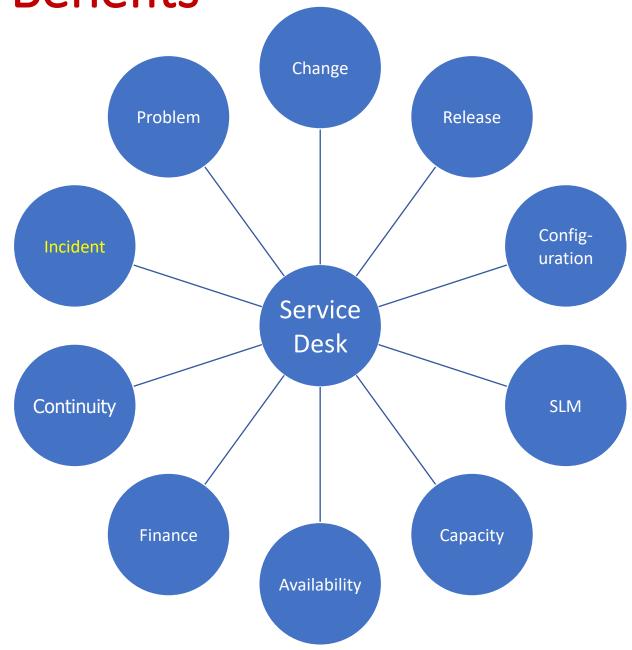
Improves customer satisfaction

Optimum use of resources

Focussed on getting customer back to work

Allows technical and project work to be done with minimal interruption

Maintains high customer productivity/availability



Problem Management Benefits

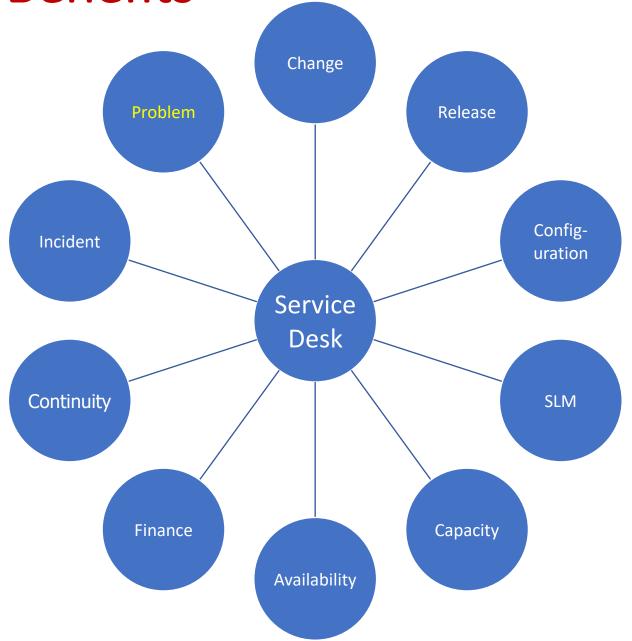
Aims to eliminate underlying problems

Focus on long term resolution and closure at root cause

Optimum use of resources

Forces business decisions on removal of problems

Long term cost reductions



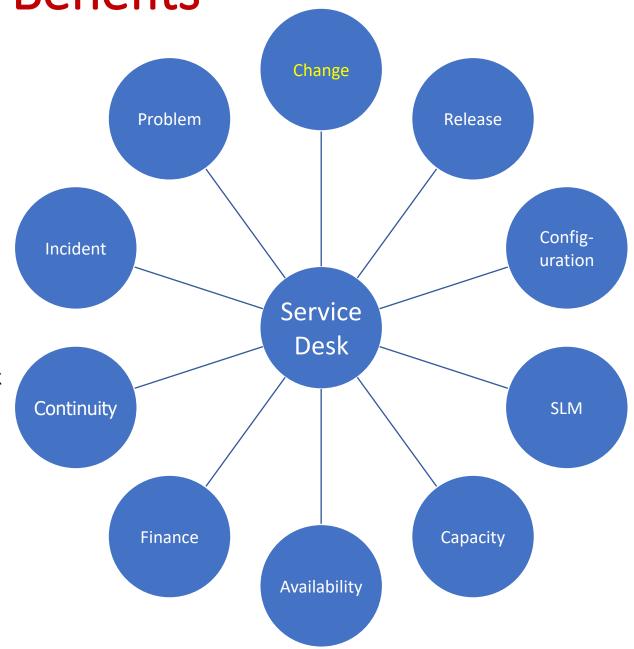
Change Management Benefits

Reduces unnecessary downtime to a minimum

Manages business risk associated with change

Ensures that change and risk is controlled and understood across IT

Long term cost savings and opportunity benefits in reduced business downtime



Release Management Benefits

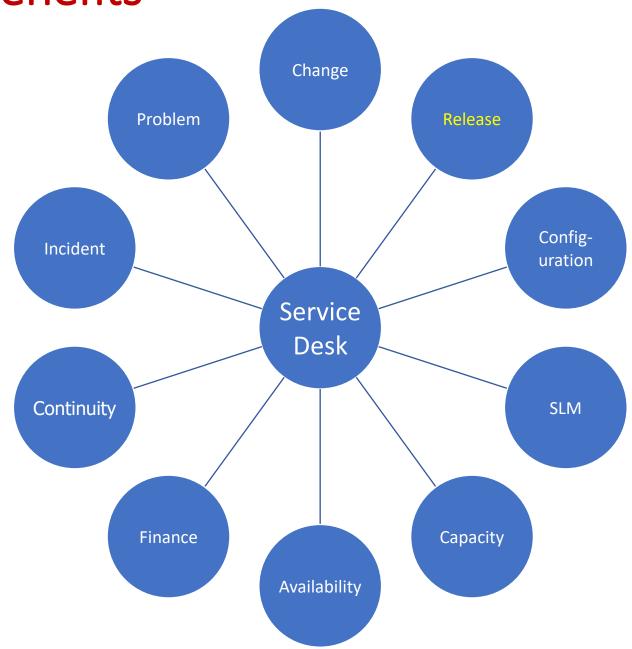
Ensures service readiness before implementation

Involves SD and support (earlier) in the development lifecycle

Avoids unnecessary Incidents, problems and PR disasters at implementation

Ensures that support is handed over – no SPOFs

(single points of failure)

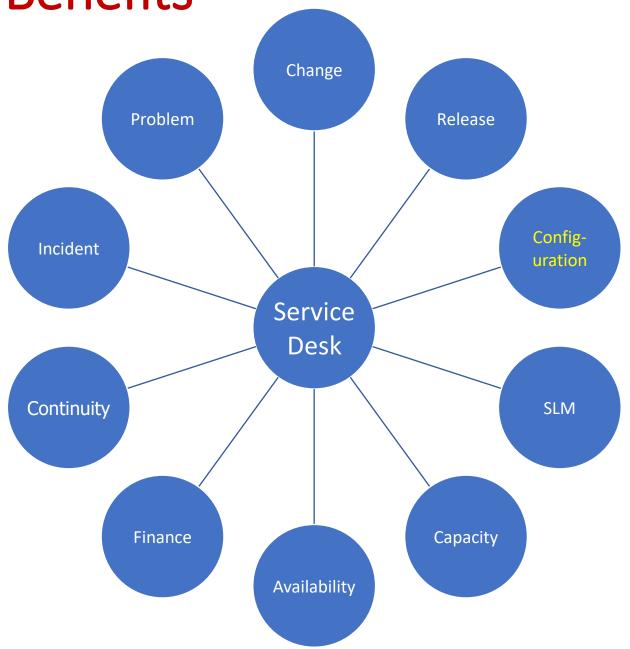


Configuration Management Benefits

Provides visibility and control of the estate and inter-linked Services

Supports Problem and Change Management through traceability and risk assessment

Provides base for many ITIL processes, e.g. Financial, Availability and Service Level processes



Service Level Management Benefits

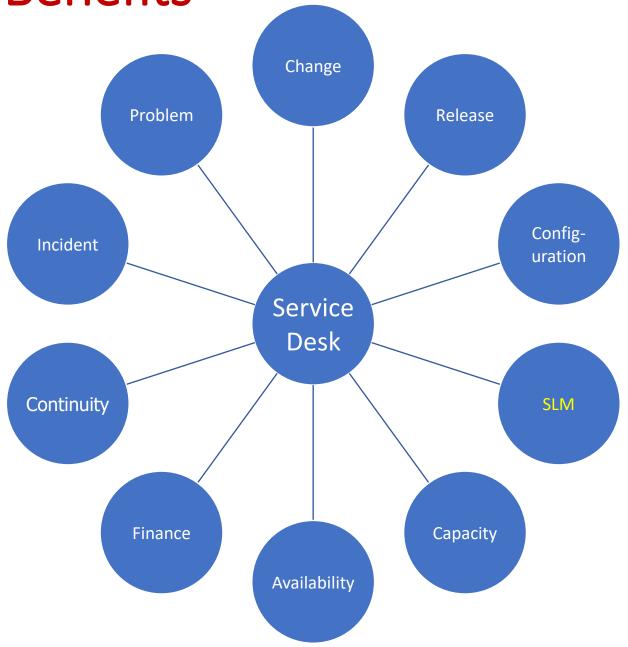
Provides the Business Mandate

Builds business-focus to IT Services

Manages customer expectation

Sets targets for IT delivery

Provides data for service improvement, resource management etc

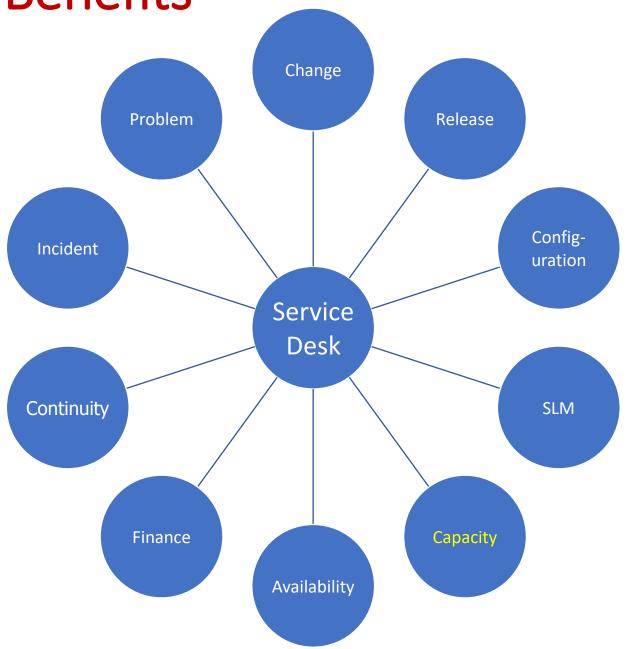


Capacity Management Benefits

Ensures that all aspects of planning – systems, people, project resources etc – are considered and planned for

Forces ownership and prioritisation of planning and resourcing

Closely linked to SLM



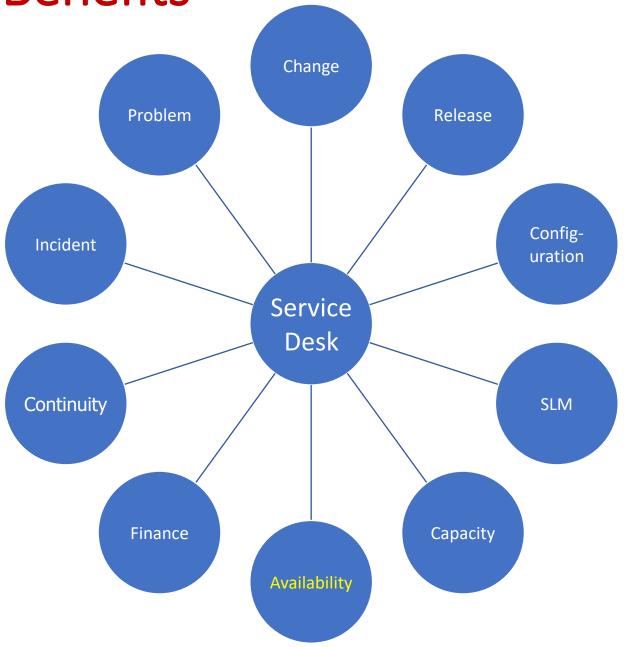
Availability Management Benefits

Improves system uptime

Focuses on availability and measurement that is business-led – not technology-led

Helps to ensure that critical systems' availability is measured and maintained (i.e. not blanket availability)

Closely linked to SLM

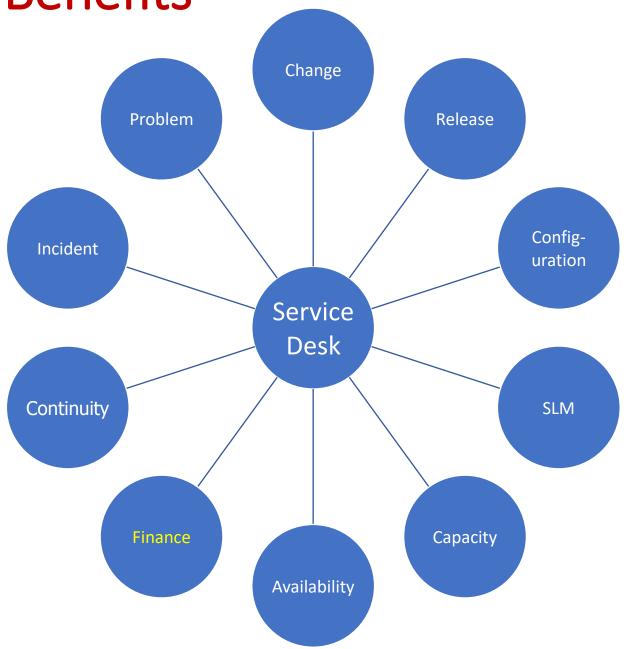


Financial Management Benefits

Improves accountability and control

Facilitates cost modelling and service-based charging

Improves procurement and lifecycle management



Business Continuity Management Benefits

Business risk is managed at optimum levels

Ensures that Disaster Recovery is planned and regularly tested

Business continuity is assessed, prioritised and planned for – also regularly tested

Linked to SLM

